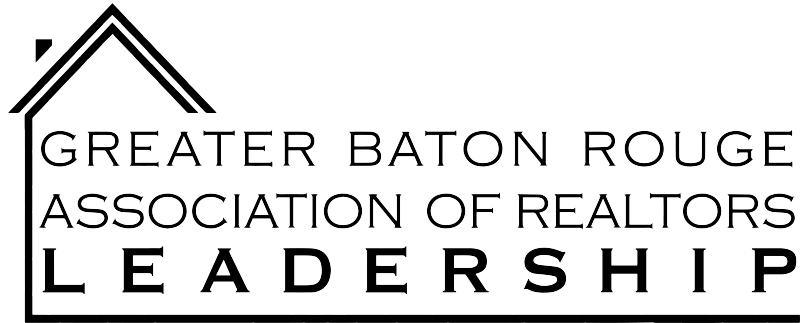


GBRAR PRESENTS THE FOURTH ANNUAL LEADERSHIP CLASS



The Greater Baton Rouge Association of REALTORS recognizes leadership development as one of the main pillars of our foundation. An association is only as strong as its membership and leaders. This is why GBRAR has committed to implementing an **exclusive leadership program** to develop the finest in the business to become leaders within the industry and within the community.

WHY APPLY

Increase your knowledge of how to give back to your business and community
To set an example for your peers and raise the bar of the Realtor standard
To better serve your clients in your chosen profession
Guidance and mentorship from the best in the industry
Fully learn GBRAR benefits and value

WHAT DOES IT TAKE

\$300 – which can be Broker, mentor or self-sponsored
Orientation and 4 mandatory sessions
One letter of recommendation

\$300 INCLUDES

Accountability to encourage you to complete the program
Mentoring and guidance throughout the program
Hiring speakers for classes and events
Lunches for the mandatory classes
Orientation and graduation program
Course development
Admission to the Installation and Awards ceremony

DEADLINE TO SUBMIT APPLICATIONS IS NOVEMBER 30th
Submit application and any questions to: alex@gbrar.com

Nominee Portion

Full name:

Company:

Year Licensed:

Number of years you have been a full time Realtor:

Are you volunteering or has someone nominated you, if so name the nominator:

Email address and cell phone:

What did you do before real estate?

Can you commit to attending local meetings and events within the next year?

What organizations/volunteer efforts are you involved in outside of real estate?

What area do you feel you could use the most improvement?

What do you hope to get out of the leadership program?

CORE CURRICULUM

In order to be a graduate of this leadership program, you must commit to the 4 mandatory quarterly meetings

In the event that 1 meeting is missed you will be excused from the program and can re-apply for the following year.
No refunds will be given under any circumstance.

Mandatory Sessions to Graduate

January 12, 2023-Installation and Awards Ceremony - **11:30 - 2:30**

February 2, 2023- Mandatory Session 1 - Orientation - **3 - 5 pm**

April 18, 2023- Mandatory Session 2 - Mock Trial - **9 - 11 am**

July 19, 2023- Mandatory Session 3 – Open Topic - **9 - 11 am**

October 4, 2023- Mandatory Session 4 - Association Involvement - **9 - 11 am**

Electives - 10 Points Needed to Graduate

Earn a NAR designation (2)

TRENDS (4 hours CE) (2)

NAR Commitment to Excellence (3)

Become a LARPAC minimum donor (\$15) (1)

Attend a National speaker at GBRAR (2)

Attend a lunch and learn (1)

Louisiana REALTORS' REALTOR Day at the State Capitol (3)

REALTOR Expo (2)

Bowlapalooza (1)

Attend a Board of Directors meeting (1)

Travel to attend a LR Conference (5)

Attend Baton Rouge LR Conference (3)

Gardere Christian Christmas Give (1)

TUITION

I certify the information presented on this application is true. I understand if my application is approved, I am committed to paying the \$300 tuition. I understand the purpose of the GBRAR Leadership Class and if I am selected, I will devote the time and resources necessary to complete the program. I understand if I am asked to withdraw from the program due to lack of attendance no portion of the tuition shall be refunded for any reason.

Signature: _____ Date: _____

Print Name: _____

Please indicate who will pay the \$300 tuition fee?

Broker/Sponsor _____ You _____

Broker/Sponsor Commitment (if applicable) This application has the approval of this organization and the applicant has our full support, which includes time required to participate in the program and the \$300 tuition fee.

Firm: _____

Signature: _____ Title: _____

Print Name: _____ Phone Number: _____

Submit application and any questions to: alex@gbrar.com

APPLICATIONS DUE BY November 30th, 2022
If selected, tuition is due by February, 2023 (Orientation)