

# GBRAR PRESENTS THE SECOND ANNUAL CLASS

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The Greater Baton Rouge Association of Realtors recognizes leadership development as one of the main pillars of our foundation. An association is only as strong as its membership and leaders. This is why Your Professional Network (YPN) has committed to implementing an [exclusive leadership program](#) to develop the finest in the business to become leaders within the industry and within the community.

## WHY APPLY

Increase your knowledge of how to give back to your business and community  
To set an example for your peers and raise the bar of the Realtor standard  
To better serve your clients in your chosen profession  
Guidance and mentorship from the best in the industry  
Fully learn GBRAR benefits and value

## WHAT DOES IT TAKE

\$250 – which can be Broker, mentor or self -sponsored  
Orientation and 4 mandatory sessions  
One letter of recommendation

## \$250 INCLUDES

Accountability to encourage you to complete the program  
Mentoring and guidance throughout the program  
Hiring speakers for classes and events  
Lunches for the mandatory classes  
Orientation and graduation program  
Course development

**DEADLINE TO SUBMIT APPLICATIONS IS NOVEMBER 1**

Submit application and any questions to: [brython@gbrar.com](mailto:brython@gbrar.com)

## Nominee Portion

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Full name:

Company:

Year Licensed:

Number of years you have been a full time Realtor:

Are you volunteering or has someone nominated you, if so name the nominator:

Email address and cell phone:

What did you do before real estate?

Can you commit to attending local meetings and events within the next year?

What organizations/volunteer efforts are you involved in outside of real estate?

What area do you feel you could use the most improvement?

What do you hope to get out of the leadership program?

## CORE CURRICULUM

In order to be a graduate of this leadership program, you must commit to orientation plus 4 mandatory quarterly meetings and graduation.

In the event that 1 meeting is missed  
you will be excused from the program and  
can re-apply for the following year.  
No refunds will be given under any circumstance.

### Mandatory Sessions to Graduate

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**November 21, 2019-** LEADERSHIP ORIENTATION\*\* VIP - **4-6pm** @ GBRAR

\*Optional dinner to follow \*\*Headshots will be taken

**January 16, 2020-** Awards Banquet in the evening at L'auberge - **6pm**

\*You will be announced and recognized as the 2020 Leadership class

\*Spouses invited

\*MUST register with GBRAR to attend

**February 4, 2020-** Mandatory Session 1 - Local Business Leader - **11:30 -1:30**

**April 21, 2020** - Mandatory Session 2 - Roberts Rules / Leadership - **11:30 -1:30**

**July 14, 2020-** Mandatory Session 3 – Mock Trial - **9 – 11am**

**September 22, 2020** - Mandatory Session 4 - **11:30-1:30**

### ELECTIVES – 10 points needed to graduate

Earn a designation (2)

TRENDS (4 hours CE) (2)

NAR Commitment to Excellence (3)

Become a LARPAC minimum donor (\$15) (1)

Attend a National speaker at GBRAR (2)

Attend a lunch and learn (1)

Louisiana Realtors Realtor Day at the State Capitol (3)

Attend 1 of the 2 GBRAR Rebuild Day (2)

Gardere Christian Christmas Give (1)

Realtor Day Expo (2)

Bowlapalooza (1)

Attend a Board of Directors meeting (1)

Travel to attend a LR Conference (5)

Attend Baton Rouge LR Conference (3)

## TUITION

I certify the information presented on this application is true. I understand if my application is approved, I am committed to paying the \$250 tuition. I understand the purpose of YPN GBRAR Leadership and if I am selected, I will devote the time and resources necessary to complete the program. I understand if I am asked to withdraw from the program due to lack of attendance no portion of the tuition shall be refunded for any reason.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_

Please indicate who will pay the \$250 tuition fee?

Broker/Sponsor \_\_\_\_\_ You \_\_\_\_\_

**Broker/Sponsor Commitment** (if applicable) This application has the approval of this organization and the applicant has our full support, which includes time required to participate in the program and the \$250 tuition fee.

Firm: \_\_\_\_\_

Signature: \_\_\_\_\_ Title: \_\_\_\_\_

Print Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Submit application and any questions to: [brython@gbrar.com](mailto:brython@gbrar.com)

**APPLICATIONS DUE BY November 1, 2019**  
**If selected, tuition is due by November 21, 2019 (Orientation)**