





CID is an organization established in 1982 by a small group of REALTORS<sup>®</sup> and appraisers in an effort to bring those individuals and companies who work with commercial real estate closer together to share information and knowledge so that all can prosper.

A few objectives of CID are:

1. To unite those involved in the commercial and investment real estate business.

2. To foster knowledge, education, integrity, professionalism and quality workmanship in this field of real estate.

3. To encourage exchange of specialized information among the members.

Our membership presently totals approximately 500 members and includes most of the major commercial REALTORS<sup>®</sup>, appraisers, bankers, builders, title companies, etc., in Baton Rouge. CID has prominent area speakers on topics of interest to the commercial real estate community with committees to organize the structure of CID and plan programs and seminars for the benefit of the CID members.

CID originated the "Trends in Baton Rouge Real Estate" seminar given every year with the attendance of over 500 participants each year making it the most successful real estate seminar ever put on in Baton Rouge.

In addition, CID has worked with LSU's Real estate Institute in developing a Trends in Baton Rouge Real Estate publication which has been published periodically. The Trends publication consists of computer data bases for office buildings, apartments, shopping centers and warehouses, wherein information is published with regard to occupancy/vacancy rates, rental rates, etc.

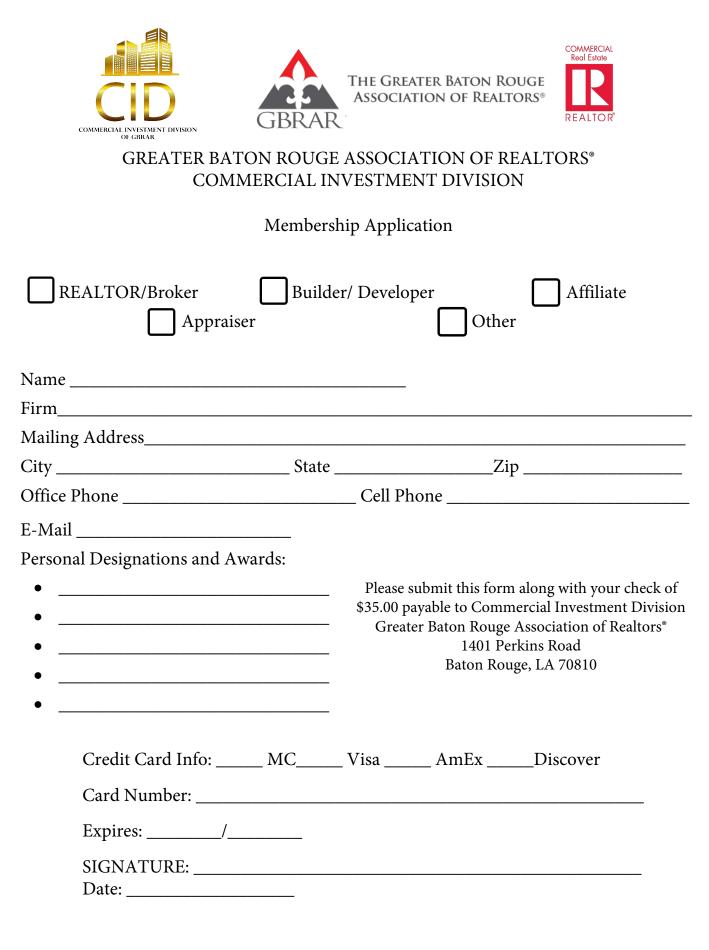
CID also puts on CE classes in the fall concerning timely commercial and investment real estate topics.

In 2001 the CID established LACDB (Louisiana Commercial Database) which is a state wide commercial database. It has a private side available only to LACDB Participants and the public side that show information on properties listed by the LACDB members.

Becoming a member of CID puts you in touch with the heartbeat of commercial and investment real estate activity. You are among a group of business people who do the business in Baton Rouge when it comes to commercial and investment real estate.

The dues are \$35.00 per year. Please fill out the attached membership application and return it to the REALTOR <sup>®</sup> Association office with your check. If you have any questions, don't hesitate to call the REALTOR<sup>®</sup> Association office at 761-2000.

You can also email your application to Tracy Fletcher, Director of Membership, at Tracy@gbrar.com



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